

# NEWSLETTER

## **MARCH MEETING**

Our fifth meeting of the year will be hosted by the Windsor Chapter on **Tuesday, March 15, 2022 at 5:00 pm** with distinguished lecturer, Thomas Durkin, P.E with his topic on "2-Pipe HVAC – Myths Debunked."

We hope to see lots of Windsor members participating for this presentation and please see below for the meeting link.

<https://meet.goto.com/584189109>

### **Thomas Durkin, P.E**

Thomas Durkin, P.E Tom's design work has won twelve (12) state, national and international awards, including two ASHRAE Technology Awards. He has written many articles for the ASHRAE Journal and other industry magazines, and his work has been featured in several others. Tom is a co- author of the HVAC Pump Handbook, the definitive text on all things hydronic. Tom is a graduate of Marquette University with a Bachelor of Mechanical Engineering, 1968.



### **Topic: "2-Pipe HVAC – Myths Debunked"**

Tom Durkin is generally recognized as the inventor of the "modern 2-pipe system." Beginning with the first modern 2-pipe at Green Valley Elementary School in 1993, Durkin approached the age-old 2-pipe problems with a combination of innovation and common sense. The results have been nothing short of spectacular, as 2-pipe systems have been resurrected from the scrap heap of history and restored as a legitimate option for the modern built environment.

## **Chapter Leadership Academy**



**Growth Through Learning:** *"Personal development and ongoing learning is not an option or a luxury, it is essential for success in selling and in life!" - Ralph Kison*

**Are your employees initiators or implementers?**

**How will they best accelerate, support, and contribute to your organization?**

**How can they efficiently use their personality and skill set to further enhance your organization?**

**YEA Leadership Weekend (YLW)** is led by Ralph Kison as he guides individuals through a self-discovery process that reveals their strengths, talents, gifts and passion. From there it's all about identifying high pay-off, high impact jobs and activities that fully utilize their I.Q., E.Q, and P.Q. YLW also features YEA Society leaders who provide an overview of ASHRAE as it applies to the Society, Region, and Chapter levels, as well as how to get involved. Any YEA member is welcome to attend.

**[YLW 1.0 Spring 2022](#)**

**Dates: March 25-27, 2022**

**Location: Atlanta, GA**

**Registration close date extended to Monday, March 14, 2022!**

## **What's In It For YLW Attendees?**

- Increased self-awareness, personal effectiveness and confidence
- Development of a powerful personal branding and positioning strategy
- Discovery of how to apply their strengths for maximum impact in their professional and personal communities
- Improved business development and selling skills

## **YLW Facilitator – Ralph Kison**

As President of Kison Inc., Ralph works with companies and associations across North America in business-to-business and professional services environments. After working with Ralph, clients typically see:

- Increased employee engagement and contribution
- Improved organizational clarity and alignment amongst teams
- Creation of common organizational values and culture.

Ralph's career includes extensive experience in leadership, management and consulting and he is viewed as a strategic partner by many clients because of the insight, perspective, and passion he brings to projects and business relationships. Ralph is a graduate of the University of British Columbia Marketing and Sales Management Program. He is a Certified Marketing Executive (CME), Certified Sales Executive (CSE), and a member of ASHRAE.

## **YEA Leadership Weekend is conducted twice per year:**

- Fall located on the East Coast; Spring located on the West Coast
- Optional Technical Tour
- Friday afternoon through Sunday afternoon
- Maximum of 30 participants accepted on first-come first-served basis
- Sponsorship available within most ASHRAE Chapters and Regions

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For those looking for more information reach out to your local YEA Chair Eric Pelletier.

[Register at ashrae.org/YLW](https://www.ashrae.org/YLW)

## ASHRAE WINDSOR MEETINGS 2021-2022

### Happy New Year!

To kick off the New Year we will be having **TWO (2) Raffle Draws** at the end of each Monthly Meeting for participating Windsor Chapter Members **ONLY** to show our appreciation for your on-going support. That means two (2) lucky participants will be each winning a **\$50 Gift Card**, that is a total of **\$500 in prizes** that we are giving back to our members as a thank you for your time and dedication. Please stay on the webinar after each meeting, regardless if it is hosted by Windsor or London to determine the monthly winners and you must be present to win!

**First Raffle – Tuesday, January 18, 2022 – to be rescheduled\***

**Third Raffle – March 15, 2022**

**Fourth Raffle – TBD April 2022**

**Fifth Raffle – TBD May 2022**

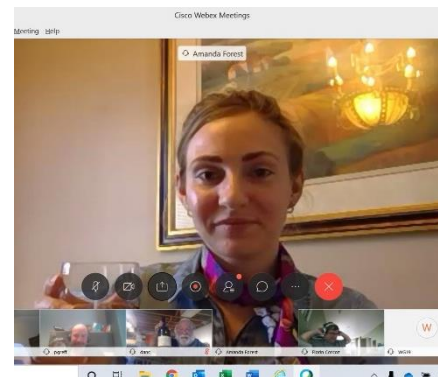
### Meetings Update:

In light of the recent Guidelines January's Meeting will not be scheduled for in-person, it will be Virtual. The Windsor Executive has decided to pause the potential "in-person" meetings until it is safe to do so. We will continue to monitor the on-going situation and take it month by month, in hopes we can have an "in-person" meeting this year.

Thank you all for the time you dedicate to helping Windsor, Essex and the surrounding areas in all that you do!

**Yours truly,**

**Amanda Forest, P. Eng.**  
**Windsor ASHRAE Chapter President**  
**2021-2022**



**MEETINGS AND EVENTS FROM 2021/2022:**

Sept. 13, 2021	Golf Tournament	<b>Jan. 18, 2022</b>	Douglas Zentz
Oct. 19, 2021	Membership Promotion Night	Feb. 28, 2022	TBD
Nov. 29, 2021	Hosted by the London Chapter	Mar. 21, 2021	TBD
Dec. 22 2021	Christmas Social – Cancelled	Apr. 18, 2022	Past President's Night
		May 23, 2022	Student's Night

**CHAPTER OFFICERS**

**BOARD OF GOVERNORS**

<i>President:</i>	<b>Amanda Forest, P.Eng.</b>	(519) 984-5696	<b>James Smith, P.Eng.</b>	(519) 737-5725
<i>President-Elect:</i>	<b>Jamie Smith</b>	(519) 890-8684	<b>Steve Koutsonicolas, P.Eng.</b>	(519) 999-9954
<i>Treasurer:</i>	<b>Eric Pelletier</b>	(519) 948-5000 x3219	<b>Dan Castellan, P.Eng.</b>	(519) 253-3000 x 2164
<i>Secretary:</i>	<b>AJ DeSantis</b>		<b>Paul Greff</b>	(519) 969-8025 x332

**CHAPTER COMMITTEES**

<i>Research Promotion</i>	<b>Dave Dufour</b>	(519) 816-8974	<i>Government Affairs Committee</i>	<b>Paul Greff</b>	(519) 969-8025 x332
<i>Membership Promotion</i>	<b>Florin Corcoz, P. Eng.</b>	519.258.1390	<i>Student Activities Chair</i>	<b>Jamie Smith</b>	(519) 890-8684
<i>Chapter Technology Transfer Committee</i>	<b>Dan Castellan, P. Eng.</b> <b>Nathan Cook, P.Eng.</b>	(519) 253-3000 x 2164 (519) 969-8025 x332	<i>Student Branch Advisor- University of Windsor</i>	<b>Dr. David Ting, P. Eng.</b>	(519) 253-2871
<i>Historian</i>	<b>Andy Hrutka</b>	(519) 978-3903	<i>Newsletter Editor</i>		
<i>YEA Chair (Young Engineers in ASHRAE)</i>	<b>Eric Pelletier</b>	(519) 948-5000 x3219	<i>Reception</i>	<b>Ben Braun</b>	
<i>Refrigeration Chair</i>	<b>Jon Palmer</b>	(519) 256-7922			

## ASHRAE – Serving our Members, and more

### **ASHRAE Newsletters**

There's a lot of newsletters available. Some are automatic when you become an ASHRAE Member, such as the following:

**[ASHRAE Journal Newsletter](#)**

**[ASHRAE Insights](#)**



You can also connect to other publications from the ASHRAE Website.

**[HVAC&R Industry News](#)**

**[Government Affairs Updates](#)**

**[High Performing Buildings Newsletters \(HPB\)](#)**

**[Standards Action Newsletters](#)**

Click the following link to review these newsletters, and others!

<https://www.ashrae.org/about/marketing-central/email-newsletters>

### **Training and Certifications**

While ASHRAE has some great videos (accessed [here](#)), they also have Instructor Led Training and Certifications:

**Training:** <https://www.ashrae.org/professional-development/all-instructor-led-training>

[Health Impacts of Indoor Air Extraction, Ventilation and Filtration](#)

[Evaluating Your HVAC System's Readiness to Mitigate the Spread of SARS-CoV2](#)

(note – check the website for specific times)

**Certifications:** <https://www.ashrae.org/professional-development/ashrae-certification>

[Building Design Certifications](#)

[Building Performance Certifications](#)

[Building Operations Certifications](#)

## Advertising and Promotion

Actively participating in ASHRAE events is a great way to network and discuss potential projects and applications. Chapter meetings provide a captive audience and exposure to a group actively involved in our industry. Promotion opportunities are available during our chapter meetings, through the monthly newsletter and the new website.

### TABLE TOP DISPLAY

What better way to display a new product, existing line, or share great ideas than to have a table top display at our monthly chapter meetings?

The fee to provide a Table Top Display is \$200.00 (CAD). In addition to the presentation, the fee also covers the cost of the presenter's meal at the event. If interested in providing a Table Top Display at a future meeting to promote product lines or technologies, please contact Jamie Smith to schedule.

### BUSINESS CARD PROMOTION

The monthly newsletter is distributed to all of our ASHRAE Windsor members as well as several others that are involved in our industry. Inclusion of your business card in the newsletter would provide a great opportunity to introduce your name and company to those members who may not know you personally. Business cards may also be displayed on the new website.

The fee to include your business card in the newsletter is \$100.00 (CAD) for the year ending June 30, 2021. If interested in having your business card information included in the monthly newsletter, please contact Amanda Forest.

[windsorashrae141@gmail.com](mailto:windsorashrae141@gmail.com)  
Amanda Forest – (519) 984-5696

## ASHRAE Chapter Involvement

It is a welcome sight to see Chapter members and non-member guests alike attend the monthly meetings and events. The time and effort put fourth by all individuals to attend these events is greatly appreciated as it not only helps to strengthen and develop our Chapter as a whole, it also expands the knowledge and understanding of our industry.

As it takes time and effort to attend these meetings, it also takes a great deal of time, effort and dedication to organize and prepare for these events so that they are informative and enjoyable for everyone.

It is a goal of the Windsor Chapter to increase the number of participating members. Involvement in Chapter operations is not limited to the Board of Governor and Chapter Committee positions. All individuals interested in getting involved with ASHRAE at any level are encouraged to volunteer in any capacity they are willing and able to. Any efforts to help the Windsor Chapter continue to develop and improve would be greatly appreciated.

If anyone is interested in volunteering for general involvement or to assist with any specific task, please contact Amanda Forest.

[windsorashrae141@gmail.com](mailto:windsorashrae141@gmail.com)  
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